SAN FRANCISCO HOTELS

Nearest First Class Hotel to Fair Grounds SACRAMENTO ST. NEAR VAN NESS AVE.

5 MINUTES to Fair Grounds to Shopping Center street car. Perfect hotel with every appoint the treet car. Perfect hotel with every appointment for home comforts. 135 outside sunny rooms. Play lawn for children adjoining.

European Plan \$1.50 and up.

Attended Plan \$3.50 and up.

Write for descriptive pamphlet. Upon arriving in Sen Francisco take a California Taxicab Co's BROWN TAXI and we will pay the fare.

HOTEL BERVICE, CONFORT, UNEXCELLED CUI-GINE, REASONABLE RATES, CLOSE TO THEATRES, CAPES AND FINE STORES.

HAWAII HOTELS



"On the Beach at Waikiki." (Telephone 2838)

An up-to-date Regimed Hotel and la Carte Restaurant Where the Sea Breezes Blow the Year Round. European Plan, or for Permanent Guests Special Rates on AMERICAN PLAN will be furnished on application. DE-LIGHTFUL ROOMS, with all Convenlences; Excellent Cuisine; Expert Ser-

RUDOLPH HEYDENREICH,

"On the Beach At Waikiki"

YOU WILL FIND THAT

"Hustace Villa"

Has Accommodations for Ladies and Gentlemen. Phone 2826

Pleasanton Hotel LUXURIOUS AND COMFORTABLE STRICTLY FIRST CLASS 00 ROOMS. FIFTY BATHS

nearly 1000 feet elevation, near depot grand scenery; fine bass fishing, For particulars address E. L. Kruss, Wahiawa. Phone 6393

CORAL GARDEN HOTEL See the Wonderful Marine Pictures in KANCOHE BAY-Glass-bottomed sail and rowboats for hire-Good Meals Scrved. A. L. MacKAYE, Proprietor

You don't really love Hawail until you have dined, danced and slept at the SEASIDE HOTEL J. H. Hertsche, Manager

The Best Home-Made Bread

in Town, 1129 Fort St. . Phone 2124

HAVE YOU HAD YOUR FEET "FOOTOGRAPHED" YET?

REGAL BOOT SHOP Fort and Hotel Streets

HONOLULU MUSIC CO. Everything Musical

Fort, next to the Clarion

Motor Trucks

E. W. ELLIS, sole agent, 16 Pantheon Building. Phone 3082

KEE LOX "The Typist's Friend." At Arleigh's

Do You Love Music?

VICTROLA!

BERGSTROM MUSIC CO.

"KING MAX" TO REVISIT ISLAND DOMAIN RAVAGED BY BIRD HUNTERS a leattle with the surf and a ducking enjoyed by the entire party we were safely landed and given the opportunity to take pictures of the bird life.

lene to Make Voyage to Laysan Group

Captain Nex Seniemmer, veteran mariner of the Pacific is off for Laysan Island again, his domain when e was known as "King Max of Lay

Though he will go to develop the lobster incustry, aptain Max wift also keep a keen eve cut for brdpenchers. For a long time he has wanted to be made U. S. warden of the island but the position was never create:, and mea, waile the island's teeming bird-life has been decimated by bloody plumage-hunters.

Since last September, over 200,000 birds have been killed there.

This was the discovery of the officers and crew of the coast guard cutter Thetis, which made its semi-annual visit to the leeward islands from March 16 to April 19.

1st Lieut, W. H. Munter, in his report to Washington, writes that the birds on the imands, although exceeding half a million, are fewer than ever before owing to the raids of the poachers. He describes very vividly the scenes of destruction as was shown by the piles of dead birds numbering from five or six to as high as 40 deep. "At first we attributed this enor

mous loss to an epidemic," said Lieut Munter, "but it soon dawned on us that peachers had again raided the islands for feathers. Only the breast and belly feathers were taken. The bodies were then thrown into piles to rot in the sun."

The Thetis men found three head stones about 50 yards from the shore.

tound fresh turtle meat in the fast de known to the Pacific isles. teriorating shacks of the former phos. "E: ds Everywhere." Home Course in Advertising

IN 90 CHAPTERS

Charters Schooner-yacht He- could not last long in the open weath-

Albetross Chief Sufferer.

cross with the frigate bird and bluefaced booby following in order of numvere found lying in heaps in all parts in tow by one of the other boats.

"All of these were found on their many fine birds rotting away."

tions found on Laysan. Lieut, Munter stopping at the various Islands in the ommend eating a Sargol tablet with island, French Frigate shoais, Lisian-landing. The conditions of the three believe, a patented drug, but is a sciski island and Ocean island. Cruise Successful.

westerly winds. If a party should be type of volcanie island, while either pounds a week, ashore on one of those tiny slets and Lisianski or Laysan are typical of For sale by Benson, Smith & Co. squalf suddenly blow up the men the sand islands. would be marooned indefinitely and Bird Antics Amusing. probably starve before a landing could The log of the ship gives consider-

ground it, but there were no inscrip. arrived at the huge rock Thursday duty than a pleasure.

COPYRIGHT 190 BY ALEX P CHAPTER'A DAY

ing on the water and in midair The TO PUT ON FLESH landing party consisted of Capt Down. Lieuts, Parker, Eberly and Daniels Dr. Hooper and Lieut, Munter, After a battle with the surf and a ducking with the rock was fairly pulsating.

"On returning to the neach after a er of the island, and the condition of but and tiresome climb," centinues the the fresh water in the pantities of the writer, describing one of the strange experiences of the cruise, "we found the first cutter badly broken on the "The white or Laysan albatross was port side amidships, so that it could the chief sufferer," continues the re, not be used to take us off to the ship pert, describing conditions on Laysan A heavy relier had picked it up and island, 'next the brack footed alba- suddenly dropped it on its bilge break ing five ribs, three strakes of planking and the gunwale. This boat was ber found k'lled. About 200,000 birds launehed through the surf and taken

"The surf was too heavy for a small backs, with only the breast feathers so we had to jump one by one from missing. In the majority of cases the a low cliff into the sea during a quiet feathers had been pulled out, but in time, and swim off to it, and thus these fatty food elements so that some instances knives had been used returning safely to the ship. The cox- their blood can absorb them and deand the breasts had been cut away swain, who had injured his leg, was from the bodies of the birds. It was placed in a life preserver, lowered thing, too, that will multiply their a mest distressing sight to see so from the cliff and hauled by line to red blood corpuscles and increase

able description of the birds' antics The log of the Thetis has been writ- in the bird kingdom which is so selten up in a highly interesting style by dom visited by man. The report Lieut. Munter. The cutter stood off quotes from a scientific paper upon Honolulu harbor for Bird island late the amusements of the Laysan alba-drill is then over and repeated with One grave had a rectangle fence in the afternoon of March 16, and tross, which seem to be more of a slight variations."

wood, a Japanese straw mat, which records the log. "On the slopes, rest- breasts and rise on their toes. The Laysan finch and curley.

AND INCREASE WEIGHT

A Physician's Advice.

Most thin people eat from four to nity to take pictures of the bird life six pounds of good solid fat-making food every day and still do not in crease in weight one ounce, while on the other hand many of the plump chunky folks eat very lightly and keep gaining all the time. It's atl bosh to say that this is the nature of the individual. It isn't Nature's way at all

Thin felks stay thin because their powers of assimilation are defective. They absorb just enough of the food their eat to maintain life and a sem blance of health and strength. Stuffing won't help them. A dozen mea'a a day won't make them gain a single 'stay there" pound. All the fat producing elements of their food just stay beat to land and get us at this time, in the intestines until they pass from posit them all about the body-sometheir blood's carrying power.

Besides relating the pitiful condi. The Thetis proceeded westward. For such a condition I always rec describes bird life on Bird or Nihoa group when the surf permitted a every meal. Sargol is not, as some kinds of island formation was studied entific combination of six of the most and it was found that Ocean island, effective and powerful flesh building The cruise was very successful in which is an atoll, has changed its con- elements known to chemistry. It is spite of the nasty weather we encoun- tour since the last chart was made, absolutely harmless, yet wonderfully tered most of the time," said Capt. J. Instead of being rounded as past ob effective and a single tablet eaten H. Brown, in command of the Thetis servations show the western end of with each meal often has the effect "Landing was impossible at times the sand spits was found to extend of increasing the weight of a thin due to the heavy sea caused by the into a point. Bird island is the best man or woman from three to five

Chambers' Drug Co., and Hollister Drug Co .- advertisement.

Rufus W. Gaynor, son of the late Mayor Gaynor, was arrested in Brooklyn and released on suspended sentence for speeding.

While on this last trip the Thetis tions upon the stones. The men are morning. Bird island, 266 miles west "One albatross approaches another lost her anchor and 20 fathoms of certain that the graves were not there of Honolulu, is the ideal breeding spot with a loud squeaking, bowing every chain off Ocean island, but recovered when the Thet's landed a party upon for the birds because of its inacces step. The recipient of the courtesy both after the heavy swell had subsible nature. The cliffs which rise likewise starts the bowing ceremony sided. Much valuable data was pro-"More substantial evidence of the abruptly to the height of 903 feet or until they meet. When the partners cured, which will be utilized by the recent date of the poachers' stay was the north and west, sloping at an meet the real show begins. After department, The principal birds obfound in an anchor lying near the angle of 45 degrees to the south, sher crossing bills several times as a mat- served were black-foot and Laysan al shore," says the report. "We also ter over 200,000 birds of all breeds ter of form the lead partner walks batross, blue-faced and white-faced behind the other, stepping high like a borbies, Christmas island and wedgenegro cake-walker. They then close tail, shearwater, noddies, gray-back phate company, freshly split kindling "Birds, birds, birds, everywhere," in on each other, swell out their sooty and white tern, frigate birds,

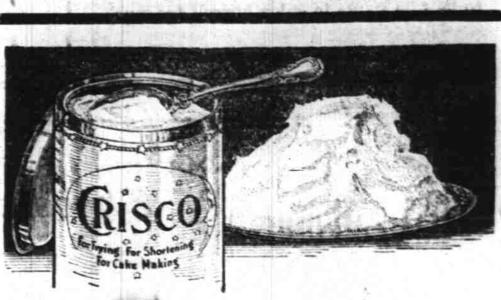
> economists practically throw away the space-space which they have paid many dollars to buy.

Yet there is a worse crime than the misuse of an illus tration which does not illustrate. There are those which not only do not help out—but which actually atmosphere the goods with repulsive construction. For instance, take the time-honored example of the slim frog which was used on a coffee label. That kind of misuse is almost suicidal. But such is not as common as the negative mistake of using pictures which mean nothing—such as when presenting a shoe polish or something of that kind, as not to illustrate the ads with irrelevant pictures of armless Venus, et al.

Then, too, there is a temptation to rely too much upon an arrow for illustration. Look out. Keep in mind the old story of the lad who cried wolf. Remember he threatened so often that his warning of wolf finally failed to put fear into the hearts of his hearers. The cry became an old story to them. To hear it became part of their habit. Therefore, the warning attracted less and less attention. So it is with arrows. At first this form of illustration was tremendously attractive. But, there have been so many arrows used in so many different ways, that today the arrow glides off the reader's eye quite as water does from a duck's head.

And yet, though the arrow idea has been overdone, the arrow is still worth while as an aid to other illustrations. For surely you can get action into your advertisement if you use the arrow. To the reader's eye the arrows seem to run. They meant movement-dashthrough that fact the arrow helps to carry along the reader's eye and in this way acts as an appetizer to the prospect's potential desire to read the ad.

Yes, arrows often help. But, also, arrows often hinder. Just as you can use them to help grease the way for the reader's eye, so also you may misuse your arrows so that they clog and block. Everybody knows, of course, that the American eye runs from left to right. True, the Chinese eye does not. The Oriental reads from hottom to top, whereas the native Hebrew reads his Yiddish from right to left. But the American and the European eye travels from left to right. Therefore, if your arrow does not run from left to right it hinders rather than helps. For instance, suppose you paint a black line of type matter across a big out-door bulletin board. Suppose, over the top of this line and parallel you paint a huge arrow just as big as the reading line running from right to left. Suppose beneath this reading line you paint another big arrow running from right to left. That line between these two arrows running in the opposite direction is far harder to read than if the arrows were not there, or if the arrows ran from left to right, the same way as the reading line would run when perusing that line. Not only in regard to arrows but also in regard to other things you can adhere to this left-and-right rule without sacrifice of any other virtue. Suppose, for instance, that you must illustrate an automobile. You can do this just as well by having the front at the right and the rear at the left. And yet, the first 14 pictures of motor cars which a group of ad men recently investigated all pointed from right to left, and therefore opposite to the natural direction of the reading eye. Moreover, even if your illustration be a human face, why not have the profile facing toward the right, rather than toward the left! If you bear this point in mind you can almost always make the direction of your illustration harmonize with the natural course of the human eye, namely, from left to right.



For Frying-For Shortening For Cake Making

is the rich, solid cream of the oil

Crisco is an entirely different cooking fat. You never have used anything like Crisco for frying, for shortening or for cake making because the Crisco Process of treating vegetable oil is new. And only this process can make the Crisco, or cream, from the oil.

Cream represents the richest, or best, of the milk. Crisco represents the richest, yet most digestible form of food oil.

Crisco is different also in this respect: It remains sweet and pure indefinitely. For the parts of the oil which turn rancid are eliminated by the Crisco Process.

Do not confuse Crisco, therefore, with other cooking fats. Crisco possesses advantages which none other has.

None is of the high quality of Crisco; no more than milk is of the quality of cream.

Try Crisco yourself, for frying, for hot biscuits and for cake. You will be delighted with it. You will see in an instant why it is so different. And you then will insist that your cook use Crisco.

When you are buying Soap why not specify

White Wings

Your Grocer will supply it.

Made by Honolulu Soap Works.

We attend to Checking and Sealing of

BAGGAGE

on all outgoing steamers without inconvenience to passengers. We also make a specialty of Furniture Moving.

Union-Pacific Transfer Company, Ltd.,

U. S. Mail Carriers.

King St. next to Young Hotel

Phone 1875

COUPON

STAR-BULLETIN

WAR MAP OF EUROPE

Zend three of these coupons and Fifteen Cents to the Star-Bulletin and receive the new and ap-to-date map of Europe.

STAR-BULLETIN 75 CENTS PER MONTH

PURPOSES OF THE COURSE:-(1) To increase returns for the retailer who now advertises. (2) To show the non-advertising retailer how he can lower his prices, yet increase his profits. (3) To suggest to the jobber and

Tobe Conducted in this Paper by Alex F. Osborn. Instructor in Advertising Buffalo YMCA which Scho

manufacturer a cautious method to create demand and increase good-will. (4) To prepare the person with latent advertising ability for a place in this new "profession."

This course, when delivered personally to a class of students, costs \$15. It is equivalent to a correspondence course which costs \$95. - The entire 90 lessons will be given exclusively with this newspaper free of charge.

CHAPTER XVIII.

How Does Illustration Help Display?

Illustrations are usually used to portray the goods graving which produced a photograph or wash-drawing) is usually employed. Such reproduction is apt to be most lifelike. Therefore, if you seek to show what the goods

Often you can make your illustration perform both functions—illustrate the article, and also suggest the reasons why the reader should buy. In fact, this dualpurposed illustration is the ideal. Here's one, for instance, that shows a happy-faced woman at work with a vacuum sweeper-another portrays an enviable plutocrat at the wheel of a high-powered automobile. In both of these cases, the half-tone style of illustration or the photographic kind is preferable, if feasible, because here, your first job is to picture your vacuum cleaner or your machine. Incidentally, the illustration may suggest: "That woman looks contented even when she's sweeping

And yet, although you can make your illustration so

advertised. In this case the half-tone (the style of enlook like, the half-tone is the best feasible.

But if you would use the cartoon style of illustration, so as to tell your story through a picture, then you will find that the pen-and-ink style, or just plain "line" cut works best. Most newspaper cartoons are of this style, and even when the smoothness of stock might permit the use of a photographic plate, the pen-and-ink kind will hit harder those the illustration seeks to persuade. For the pen-and-ink illustration has a dash and a vim-a natural strength and a rugged action such as the half-

tone can never attain. -it must be easy with that vacuum cleaner."

effective an adjunct to your advertising, how often some folks wastefully use pictures. Sometimes false economy leads the space user to take only old illustrations which happens to be on hand. He uses it in an ad which deals with a subject which the illustration does not illustrate. Thus, in order to save a few cents—the few cents that the new engraving and art work would cost—such false